



CASE STUDY

UK TO EU 3PL LOGISTICS SOLUTION FOR GLOBAL MANUFACTURER HEPCOMOTION

THE CUSTOMER

HepcoMotion, a leading provider of linear motion systems has been at the forefront of the industry since established in 1969.

As part of the Hepco Group of companies, HepcoMotion operates from its state-of-the-art manufacturing plant in Devon, England. It manages a 3,000m² distribution facility in Veghel, Netherlands.

The company serves a diverse range of industry sectors across Europe and beyond. It utilises a network of trusted distributors to deliver its bespoke products to customers worldwide.

THE CHALLENGE

HepcoMotion faced a significant logistical challenge in optimising the distribution of its products to its European customer base. Particularly following the opening of its new distribution centre in the Netherlands.

The company required a logistics provider capable of efficiently managing the transportation of goods from its manufacturing plant in the UK to its new distribution hub in Veghel, Netherlands, and subsequently ensuring timely delivery to end customers across Europe.

Given the bespoke nature of its products, which range from small packages to heavy items up to five meters in length, HepcoMotion needed a logistics partner with extensive experience, reliability, and the ability to offer tailored solutions for complex, multi-leg journeys.

Additionally, the post-Brexit landscape introduced further complexities related to customs clearance and cross-border transportation.

THE SOLUTION

AMCO offered HepcoMotion a comprehensive and customised third-party UK to EU logistics (3PL) solution. The solution encompassed:

Logistics Packaging: AMCO provided specialist packaging services to ensure the safe and secure transport of HepcoMotion's diverse product range.

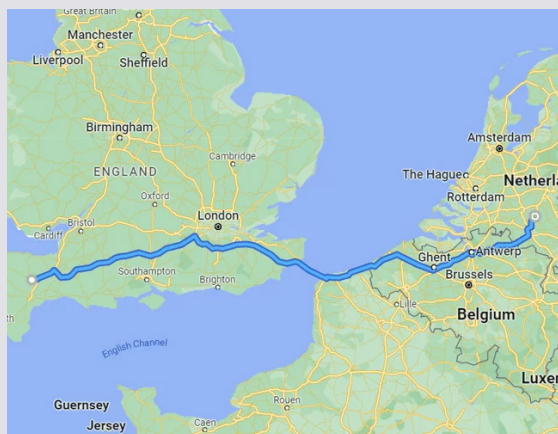
Road Transport: AMCO transported goods from HepcoMotion's manufacturing site in Tiverton, Devon, to the port of Dover. Smooth delivery into the EU followed.

Sea Freight and Customs Clearance: AMCO shipped the goods via sea freight from Dover to Calais. AMCO also handled the pre-lodged customs clearance into the European Union.

Final-Leg Transport: The journey continued with road transport from Calais to the distribution centre in Veghel, Netherlands, where goods were stored securely.

European Distribution: AMCO also facilitated the final leg of delivery across Europe, utilising a combination of local van deliveries, groupage services, and dedicated couriers. For oversized or out-of-gauge items, AMCO deployed specialised vehicles to meet the specific requirements of each shipment.

AMCO's solution also included real-time communication and tracking, ensuring that HepcoMotion had full visibility of its shipments and could provide customers with accurate delivery updates.



THE RESULT

Over the course of a year, AMCO handled more than 4,850 shipments for HepcoMotion, with operations running 24/7 to meet the company's demanding logistics schedule. The strategic partnership between AMCO and HepcoMotion led to significant improvements in customer delivery times and substantial cost savings across the supply chain.

The Veghel distribution centre combined with AMCO's UK to EU logistics expertise, allowed HepcoMotion to enhance its service levels, ensuring that deliveries were completed without failures or damages—a key performance metric for both companies.

The collaboration between HepcoMotion and AMCO extended beyond logistics, with AMCO providing a single point of contact for seamless communication. This approach enabled HepcoMotion to maintain strong connections with its branches across Europe, ensuring that all logistics operations were aligned with the company's overarching goals of continuous quality improvement and customer care.

TESTIMONIAL

“We reached out to the team at AMCO to help with exports post-Brexit. AMCO's support and proactive assistance during this turbulent time have proved invaluable and have forged a relationship that stands strong after nearly 12 months of shipping.

The two companies are now about to begin the second year of cross-docking via HepcoMotion's new E.U. Hub in Veghel, Netherlands. I can report that during this year of daily collections by AMCO from our Tiverton Head Office and onward distribution throughout Europe, we have seen zero failed deliveries and zero damaged parcels!

This service reflects HepcoMotion's drive to deliver continuous quality improvement and provide customer care with a conscience.”

Tricia Dart - EU Brand Manager, HepcoMotion

